

# Second Quarter 2014

## Presentation

11 July 2014



# Second quarter 2014 highlights

- Increased dividend on the back of substantial contract backlog and visible growth from committed projects
  - Increase of 0.5 cents versus last quarter
  - 4.0% dividend growth quarter on quarter
  - USD 0.52 per share annualized (Dividend yield of 8.03% p.a.)
- EBITDA was USD 55.4 million compared to USD 50.6 million for the second quarter 2013
- Net Profit after tax was USD 17.1 million compared to USD 19.9 million in Q2 2013
  - Negative non-recurring accounting effects of USD 9.2 million
  - Net profit after tax adjusted for non-recurring items was USD 26.3 million
- Committed to two new investments totalling USD 333 million
- Delivery of three more vessels to the fleet
- Strong operating performance on the Dhirubhai-1





# Liquified Ethylene Gas Carriers – 3 newbuilds

Vessel:	3 Liquified Ethylene Gas (LEG) Carriers newbuilds
Yard cost:	~USD 243 million (total for the three vessels)
Yard:	Sinopacific Offshore & Engineering, China
Delivery:	August/October/December 2016
Charter:	«Hell and High water» bareboat charter
Term:	15 years, the first ten years have a fixed charter rate and the last five years a floating charter rate
Charterer:	Hartmann Group
Subcharter:	10 year period on Time Charter basis with additional five one-year options to a strong counterparty
EBITDA:	USD 31.5 million per annum
Options:	The Hartmann Group has an option to buy into 1/3 ownership at year 10, alternatively receive a 1/3 profit split from year 11-15

# Höegh PCTCs 4900 CEU – Delivered to Ocean Yield in Q2 2014

## Vessel and charter

Vessel:	Höegh Beijing and Höegh Xiamen
Type:	PCTC's, 4900 car capacity
Investment:	~USD 90 million
Charter:	«Hell and High water» bareboat charter
Built:	2010
Yard:	Xiamen Shipbuilding Industry Co. Ltd
Charterer:	Höegh Autoliners Shipping AS
Charter guarantor:	Höegh Autoliners Holdings AS
Charter term:	June 2014 - June 2022 (8 years)
Options:	First option at the end of year 5





# Successful delivery of first newbuilding car carrier

- Delivered from DSME Mangalia on April 30th 2014
- Commenced 12 year bareboat charter to Höegh Autoliners from delivery
- Capacity of 6,500 cars
- Increased contribution towards EBITDA in Q3 2014 compared to Q2 2014
- Sister vessel due for delivery end of August 2014



# New credit facility established for financing of six car carriers

- USD 250 million term loan and revolving credit facility
- Maturity in August 2021
- Margin of LIBOR + 2.25% p.a.
- Repayment profile of 14 & 15 years
- Revolving credit element provides further flexibility on cash management
- Reduced margins from previous loans will reduce interest expenses going forward



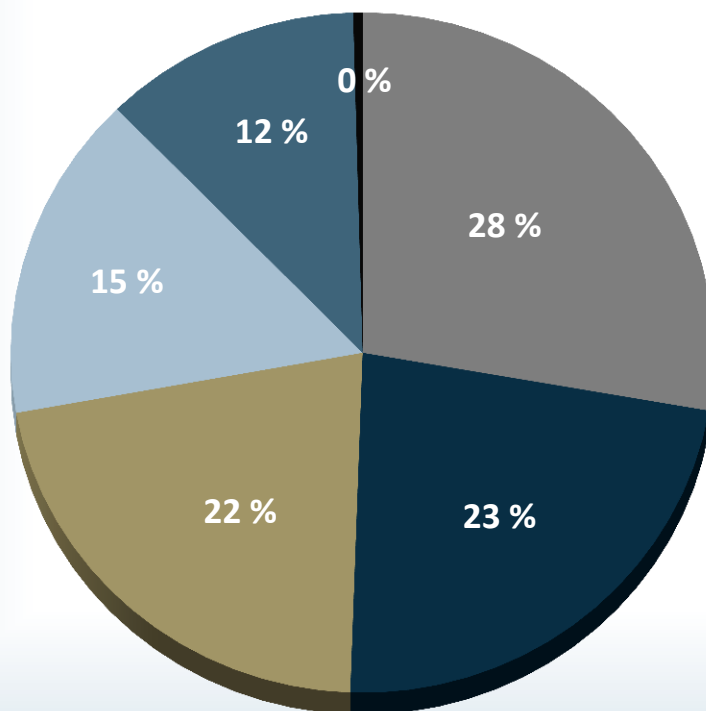
# Reduced funding cost in the bond market

- OCY 01 – 2012/2017
  - NOK 600 million loan
  - NIBOR + 6.50 % p.a.
  - Repurchased NOK 462.5 million
  - Remaining NOK 137.5 million callable from July 2014 at 106%
- OCY 02 – 2014/2019
  - NOK 600 million – with option to tap NOK 400 million
  - NIBOR + 3.90% p.a.
  - Trading at a spread of about 3.75% p.a.



# USD 2.0 billion in contracted EBITDA\* with strong sector diversification

Contracted EBITDA per segment



## EBITDA Charter backlog per segment

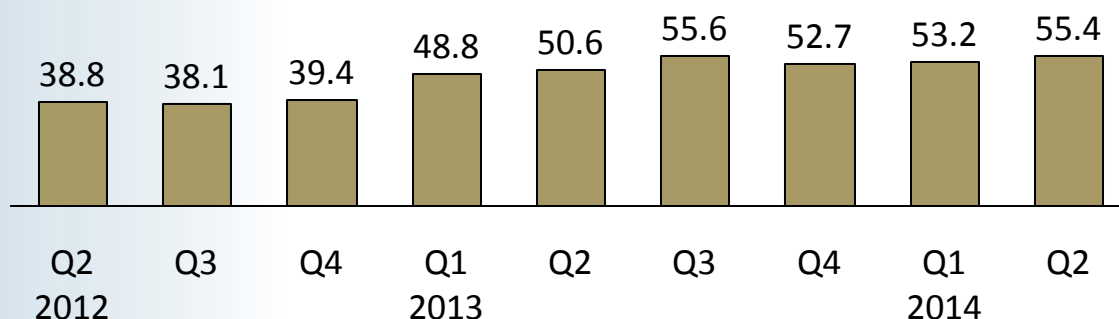
Subsea vessels	USD 561 million
FPSO	USD 462 million
Car carriers	USD 436 million
Gas carriers	USD 315 million
AHTS	USD 240 million
Seismic	USD 9 million

\* Per end Q2 2014. EBITDA as reported, incl. mob. fees. Figures are based on management's estimates regarding operating expenses on the Dhirubhai-1 which may be subject to change in addition to certain purchase options in bareboat charter contracts not being exercised



# Development in EBITDA and net profit

**EBITDA per quarter (USDm)**



**Net profit per quarter (USDm)**

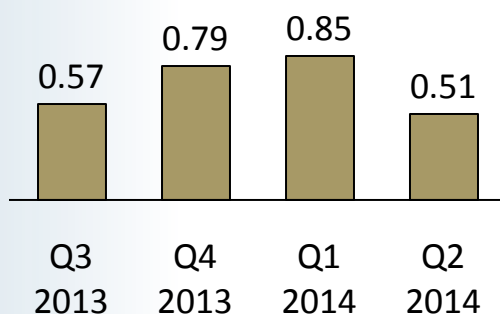


Delivery of vessels  
should add about  
\$15 Mill to  
quarterly EBITDA  
vs. Q2 2014\*

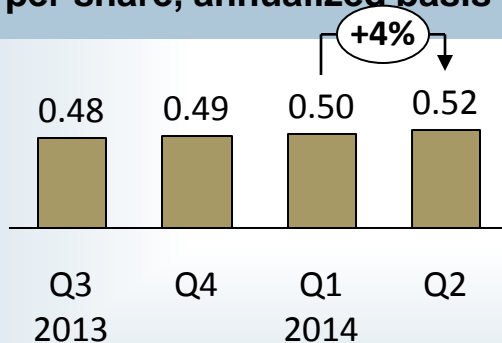
\* Quarterly runrate once all vessel are delivered, including full quarter for the Höegh Beijing, Höegh Xiamen and Höegh Jacksonville.

# Net Profit / Dividend per share

## Net profit per share, annualized basis (USD)



## Dividend per share, annualized basis (USD)



## Dividend Yield

8.03 %\* p.a

## Payout ratio on adjusted Earnings Per Share\*\*

66 %

\*As per close 10.07.2014 – Q2 2014 dividend annualized, shareprice of NOK 39,90 and NOK/USD 6,16

\*\*Q2 2014 net profit adjusted for non-recurring items

# P&L

## Income statement

<i>Amounts in USD million</i>	2nd Quarter 2014	2nd Quarter 2013	First Half 2014	First Half 2013
Operating revenues	62.1	60.0	121.8	116.6
Vessel operating expenses	(3.5)	(3.9)	(7.1)	(7.8)
Wages and other personnel expenses	(2.2)	(2.8)	(4.0)	(4.5)
Other operating expenses	(1.0)	(2.7)	(2.1)	(4.9)
<b>EBITDA</b>	<b>55.4</b>	<b>50.6</b>	<b>108.6</b>	<b>99.4</b>
Depreciation and amortization	(24.4)	(25.0)	(47.7)	(49.2)
Impairment charges and other non-recurring items	-	-	-	-
<b>Operating profit</b>	<b>31.0</b>	<b>25.5</b>	<b>60.9</b>	<b>50.2</b>
Financial income	4.7	7.3	20.7	11.7
Financial expenses	(14.9)	(9.4)	(29.3)	(17.5)
Foreign exchange gains/losses	2.0	(0.2)	1.3	(0.1)
Mark to market of derivatives	(5.3)	(3.4)	(4.0)	(6.7)
<b>Net financial items</b>	<b>(13.5)</b>	<b>(5.8)</b>	<b>(11.3)</b>	<b>(12.6)</b>
<b>Net Profit before tax</b>	<b>17.5</b>	<b>19.8</b>	<b>49.6</b>	<b>37.6</b>
Income tax expense	(0.4)	0.2	(3.9)	(0.5)
<b>Net Profit after tax</b>	<b>17.1</b>	<b>19.9</b>	<b>45.7</b>	<b>37.1</b>

## Comments

- Operating Expenses: Lower than budgeted in Q2 related to the FPSO Dhirubhai-1
- Financial Expenses: One-off accounting effect of USD 5.5 mill related to refinancing of car carriers. Accrued bank fees booked in the balance sheet for the old loan is expensed over P&L in Q2 2014. USD 0.4 mill related to buyback of bonds.
- Derivatives: Negative mark to market of USD 5.3 mill related to interest rate swaps

# Net profit after tax adjusted for non-recurring items

Adjustments		
	1st Quarter	2nd Quarter
<i>Amounts in USD million</i>	2014	2014
<b>Profit after tax</b>	<b>28.6</b>	<b>17.1</b>
- One-off adjustment to Financial Income	(11.5)	-
- One-off adjustment to Financial Expenses	6.0	5.9
- Foreign exchange gains/losses	0.7	(2.0)
- Mark to market of derivatives	(1.3)	5.3
- Tax	3.1	-
<b>Net profit after tax adjusted for non-recurring items</b>	<b>25.6</b>	<b>26.3</b>

## Comments

- Accounting effect of financing of car carriers as bank fees related to old loan is expensed over P&L. (USD 5.5 million) and USD 0.4 million related to repurchase of OCY Bonds
- Related to interest rate swaps on vessel loans and Ocean Yield bond loan

# Balance sheet

## Balance sheet

<i>Amounts in USD million</i>	30 June 2014	30 June 2013	<i>Amounts in USD million</i>	30 June 2014	30 June 2013
<b>ASSETS</b>			<b>Total equity</b>	<b>707.1</b>	<b>522.0</b>
Vessels and equipment	1 366.4	1 307.3	Interest-bearing debt	811.5	838.7
Intangible assets	38.3	38.3	Deferred tax liabilities	1.0	1.3
Deferred tax assets	10.5	9.7	Pension liabilities	0.3	0.4
Restricted cash deposits	20.1	20.0	Mobilization fee and advances	69.5	75.5
Investments in AMSC Bonds	174.8	150.1	Other interest-free long term liabilities	1.4	( 0.0)
Other non-current assets	0.5	0.5	<b>Total non-current liabilities</b>	<b>883.7</b>	<b>915.8</b>
<b>Total non-current assets</b>	<b>1 610.7</b>	<b>1 526.0</b>	Interest-bearing short term debt	117.6	125.4
Trade receivables and other interest-free receivables	20.7	18.5	Trade and other payables	25.9	41.4
Cash and cash equivalents	102.8	60.1	<b>Total current liabilities</b>	<b>143.4</b>	<b>166.8</b>
<b>Total current assets</b>	<b>123.5</b>	<b>78.6</b>	<b>Total liabilities</b>	<b>1 027.1</b>	<b>1 082.6</b>
<b>Total assets</b>	<b>1 734.2</b>	<b>1 604.6</b>	<b>Total equity and liabilities</b>	<b>1 734.2</b>	<b>1 604.6</b>



# Ocean Yield – Summary and outlook

- Declared increased quarterly dividend of 13.0 cents per share
- Delivery of three more vessels to the fleet
- Committed USD 333 million in new investments during the quarter
- Reduced funding cost both in the bank and bond markets
- EBITDA and net profit growth from committed projects
  - Vessel deliveries should add about USD 15 Mill to current EBITDA once all vessels are delivered
- Strong balance sheet with 40.8% equity ratio allows for further investments without raising new equity





# OCEAN YIELD

