

# Q2 2023 PRESENTATION

24<sup>th</sup> August 2023

# **QUARTERLY HIGHLIGHTS**



	Continued strong earnings	USD 86.5m Adj. EBITDA	USD 27.7m Net profit
	Robust financial position	31.1% Equity ratio	USD 115.9m Cash position
Key financials	High earnings visibility	USD 3.9bn Adj. EBITDA backlog	9.8 years Average charter tenor
	Inaugural sustainability-linked lease	4x New vessels	15 years Bareboat charters
Key recent events	Buyback of hybrid perpetual bond	USD 42.3m  Buyback in Q2	USD 81.5m Holding in OCY06

# FOUR PRODUCT TANKERS WITH INAUGURAL SUSTAINABILITY-LINKED LEASE



#### **TRANSACTION HIGHLIGHTS**

**4**x

**LR1** product tankers

2026 & 2027

**Delivery** 

15 years

**Bareboat charters** 

**USD 300m** 

**EBITDA backlog** 

#### **SUSTAINABILITY**



### **Sustainability-linked lease**

✓ Variable element linked to actual carbon emissions, incentivising the charterer to minimise emissions



## **Methanol ready design**

✓ Design enabling conversion to dual-fuel operation with methanol as fuel

#### **COUNTERPARTY**



BBB-/BBB-/Ba1	Credit ratings
NYSE/Sao Paulo	<b>Dual listing</b>
USD 3.6bn	Market cap
6 vessels	OCY exposure

# **PORTFOLIO UPDATE**



#### **NEWCASTLEMAX NEWBUILDINGS**

- Final transaction scope for the Newcastlemax transaction will be eight or nine vessels
- Delivery in 2024 and 2025

#### **VESSELS SOLD**

- Höegh Trapper, Hafnia Turquoise and STI Steadfast were delivered to its new owners during the quarter
- STI Supreme and Interlink
   Amenity were delivered to its
   new owners after quarter end

#### **OPTIONS EXERCISED**

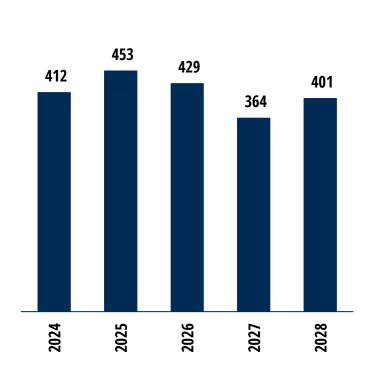
- Purchase options were declared for *Navig8 Precision* (held in 50% owned JV), and *Interlink Amenity* during the quarter
- Purchase option was declared for Milos after quarter end



# LONG-TERM CHARTERS SECURE STABLE CASH FLOW

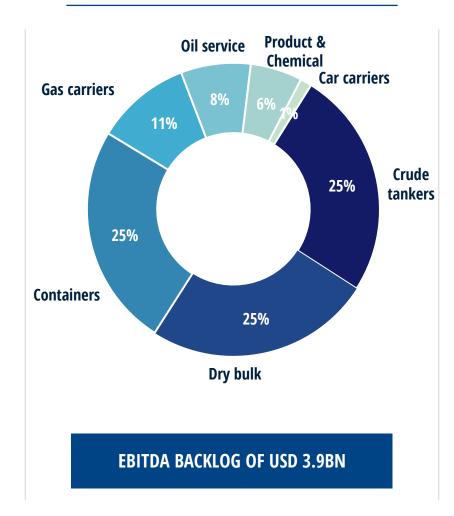


### EBITDA BACKLOG¹ PER YEAR (USDM)

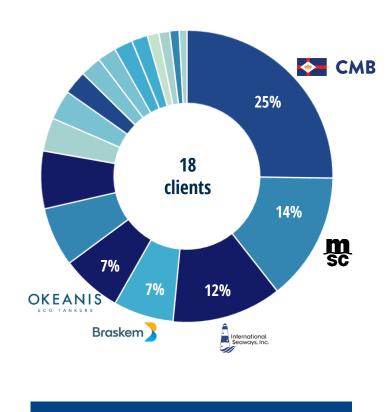


LONG-TERM CASH FLOW VISIBILITY, 9.8 YEARS AVERAGE DURATION

### **EBITDA BACKLOG<sup>2</sup> PER SEGMENT**



#### EBITDA BACKLOG<sup>2</sup> PER CLIENT



**18 CLIENTS IN 8 SEGMENTS** 

<sup>1)</sup> EBITDA backlog based on management's estimates which may be subject to change. Includes assumptions on certain options not being exercised, interest rates, opex, foreign exchange and finance lease adjustments, and includes pro rata share of investments in associated companies, and purchase obligations Assumes transaction scope of 8 vessels for the Newcastlemax transaction announced on 6 December 2022 and 26 May 2023

# **FINANCIAL SNAPSHOT**



### ADJUSTED EBITDA<sup>1</sup>



### **Q2 2023 KEY FINANCIALS**

USD 59.1m EBITDA

USD 86.5m Adjusted EBITDA

**USD 27.7m** 

**USD 0.0m** 

**Net profit** 

**Quarterly dividend** 

USD 115.9m

31.1%

**Equity ratio** 

# **INCOME STATEMENT**



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	Q1	Q2
Amounts in USD million	2023	2023
Operating revenues	18.8	16.5
Finance lease revenues	33.7	33.6
Income from investments in associates	5.4	5.0
Other revenue	3.2	6.8
Total revenues and other income	61.0	61.8
Total operating expenses	(2.9)	(2.7)
Depreciation and amortisation	(6.6)	(6.1)
Operating profit	51.5	53.0
Financial income	2.2	3.1
Financial expenses	(28.9)	(27.7)
Foreign exchange gains/losses	(7.1)	(6.3)
Change in fair value of financial instruments	6.0	6.3
Net profit before tax	23.6	28.3
Income tax expenses	(0.6)	(0.7)
Net profit	23.0	27.7

#### Adjustments

Aujustinents		
EBITDA	58.1	59.1
Repayment on finance lease receivables	29.3	27.4
EBITDA adjusted for finance lease effects	87.4	86.5



# **BALANCE SHEET**



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	Q1	Q2		Q1	Q2			
Amounts in USD million	2023	2023		2023	2023			
ASSETS			EQUITY AND LIABILITIES					
			Common equity	591	620			
Vessels and equipment	503	464	Hybrid capital	86	44			
Investments in associates	188	192	Total equity	677	664			
Finance lease receivables	1,090	1,053						
Restricted cash deposits	3	4	Interest-bearing debt	1,281	1,238			
Other non-current assets	66	53	Deferred tax and other liabilities	18	18			
Total non-current assets	1,850	1,766	Fair value of derivatives	14	2			
			Total non-current liabilities	1,314	1,257			
			Interest-bearing short-term debt	194	178			
Finance lease receivables	254	210	Fair value of derivatives	10	16			
Trade receivables	3	45	Trade and other payables	26	22			
Cash and cash equivalents	113	116	Total current liabilities	230	216			
Total current assets	371	371	Total liabilities	1,544	1,473			
Total assets	2,221	2,137	Total equity and liabilities	2,221	2,137			
		_	Equity ratio	30.5%	31.1%			



# FINANCING INITIATIVES



# Refinancings and upsizing

- Refinanced and upsized four existing loan facilities during and after the quarter
- USD 74 million of positive liquidity effect from upsizings

# New loan agreements

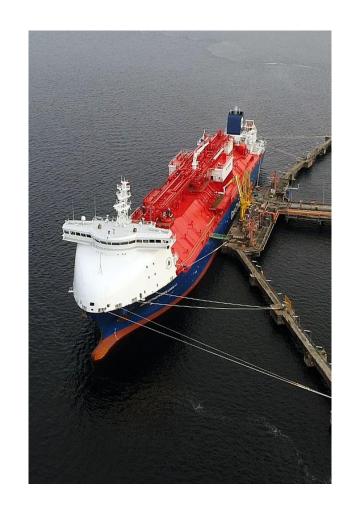
 Signed new loan agreements for financing of the two LEG vessels to commence charter with Braskem S.A., at attractive terms

### **Bond buybacks**

- Buyback of bonds to proactively address upcoming debt maturities
- Company holds USD 81.5 million in OCY06 and NOK 299.5 million in OCY07

**Debt maturities** 

No further 2023 debt maturities



# **OUTLOOK**



- Ocean Yield has a robust financial position and access to financing remains strong
- The portfolio is well performing and the counterparty credit quality is solid
- Actively looking at new growth opportunities





# **COMPANY CONTACTS:**

Eirik Eide, CFO +47 24 13 01 91 eirik.eide@oceanyield.no

Karl Fredrik Schjøtt-Pedersen, SVP Finance & IR +47 24 13 01 39 Karl.pedersen@oceanyield.no

www.oceanyield.no/IR

